Richard B. Smith

Creative Director: Copy and Art

Product and Service Taglines and USPs: PARTIAL LISTING

1.	ACOS	Clearly, the Choice Is ACOS	(Oxidation Technology for Wastewater)
2.	Bard	Advancing the Delivery of Health Care	(C. R. Bard Corporate Identity)
3.	Bard	Turning On the Power of Innovation	(Bard Idea Submission Program)
4.	BardMedical	The Sterling Standard for Infection Control	(Silver Technology in Urological Applications)
5.	BardPeripheral	Bringing Innovation to Life	(Stents, Angioplasty, Filters, Grafts, Other Products)
6.	Bard-Parker	The Surgical Unity of Form and Function	(Scalpels, Blades, and Handles)
7.	BD Anesthesia	Because Your Patients Trust You to Choose the Best	(Anesthesia Products and Trays)
8.	BD Anesthesia	Taking the Labor Out of CSEs	(Combined Spinals and Epidurals for Deliveries)
9.	BD Anesthesia	Redefining CSEs with Confidence, Safety and Efficacy	(Durasafe Plus w Epidural Lock CSE Needle Sets)
10.	BD Anesthesia	Pain Happens	(BD Anesthesia Custom Tray Program)
11.	BD Vacutainer	Achieving Excellence in Preanalytics	(Athene Society: Distinguished Lab Professionals)
12.	BD Safety	First in Safety	(Safety Needles and Syringes)
13.	BD Services	Sustainable Results in Cost & Operational Effectiveness	(Safety Needles and Syringes)
14.	BPV	Flow for Life	(Flair Stent and Peripheral Vascular Grafts)
15.	Braun	Working Together for Excellence in Safety	(Corporate Safety Program)
16.	BWR	Renewing Hope, Renewing Life	(Addiction Recovery Services)
17.	CarboFlo Grafts	The Inside Advantage	(Carbon Impregnated Surface Technology)
18.	Colin Instruments	Sensing the Possibilities	(Blood Pressure and Other Vitals Monitoring)
19.	DistaFlo Grafts	ReVITALization for the Life of the Limb	(Peripheral Vascular Grafts for Limb Salvage)
20.	Elscint	The Intelligent Image	(CT Scan Diagnostic Equipment)
21.	Endologix	Innovation Taking Shape	(Abdominal Stent Graft)
22.	EZ Scrubs	Because Best Practices Demand Best Products	(BD Surgical Scrubs and Cleansers)
23.	Flair	Flow for Life	(Endovascular Stent Grafts)
24.	Guardian	Protection: It's What Makes a Shaprs Collector a Guardia	n (BD Safety Products)
25.	Howmedica	Eclipsing the Past, Enlightening the Future	(PCA Hip Product Innovations)
26.	Howmedica	True Innovations Are as Comets among Stars	(PCA Knee Product Innovations)
27.	Howmedica	Conquering Inner Space	(Orthopaedic Reconstruction and Trauma)
28.	ImageSmith	Making the Most in the Minds that Matter the Most	(Advertising and Marketing Communications)
29.	ImageSmith	Contributing to Your Success with Image & Imagination	(Brand and Corporate Identity)
30.	ImageSmith	Image: Without It, Nothing	(Brand and Corporate Identity)
31.	ImageSmith	When You Think of Image, Think of Smith	(Brand and Corporate Identity)
32.	Impra	Innovation for Optimal Outcomes	(Vascular Implant Products)
33.	Interpore	The New Perspective in Natural Dynamics	(Regenerative Medicine for Bone Healing)
34.	Johnson & Johnson	Value. Delivered Value.	(J&J Corporate for Healthcare Professionals)

35.	Johnson & Johnson	Helping to Keep Health Care Healthy	(J&J Healthcare / Hospital Services)
36.	Johnson & Johnson	Profit from the Partnership	(J&J Supply Chain and Distributor Services)
37.	Kelly Group	InSight ESP	(Professional Testing and Placement Services)
38.	Kelly Group	Go from Good to Great	(Professional Testing and Placement Services)
39.	Luminexx	Expanded Performance	(Biliary Stent and Delivery System)
40.	Nanophase	Dawning of a New Era in Sunscreen Protection	(Nanocrystilline Technology)
41.	Novacept	Performance in Perfect Balance	(NovaSure Endometrial Ablation Technology)
42.	Nellix	EVAR Evolved	(Endovascular Aneurysm Repair Product)
43.	OpCare	Because Optimal Patient Engagement Means Optimal	al Patient Outcomes (Optimal Patient Care)
44.	OpCare	Great Health Care Doesn't Just Happen	(Optimal Patient Care)
45.	Pfizer	Coming Events Cast Their Shadows Before	(PCA Teaser Introduction)
46.	Pfizer	More than a Philosophy, A Reality	(Howmedica Hospital Products)
47.	Pharmacia Deltec	When Time and Drug Matter	(Ambulatory Infusion Pumps and Accessories)
48.	PosiFlo	Think PositIVe	(Intravenous Access System)
49.	PV Sheath Tunneler	Select. Connect. Direct. Protect.	(Graft Placement Instrumentation)
50.	RRBB	One Source, Many Resources	(Consulting Services)
51.	Schering	Making New Strides in Antihistamine Therapy	(Claritin Professional Launch)
52.	SurgRX	Cooler under Pressure	(Ethicon EnSeal Tissue Sealing)
53.	Terumo	Quality Is in Our Blood	(Blood Collection Tubes, Needles, and Syringes)
54.	Terumo	The Value of Tradition and Innovation	(Terumo Corporate Identity)
55.	TissueLink	Simply Better Surgery	(Hemostasis Technology)
56.	TryUs Home Care	The ABC's of Caring for Kids	(Pediatric Home Care Services and Support)
57.	TriMedics	A Cut above All Others	(Unique Surgical Instrumentation)
58.	UltraSite	Ultra Safty, Ultra Protection, Ultra Site	(UltraSite Intravenous Product)
59.	VenaFlo	Access the Power of Hemodynamics	(AV Access Grafts for Hemodialysis)
60.	Virdia Communications	The Brandscape Specialists	(Corporate and Brand Identity Programs)
61.	Virdia Communications	Because Your Brand Is Everything	(Corporate and Brand Identity Programs)
62.	Vivexx	Expanding on Life	(Carotid Stents Expand with Balloon)
63.	Vivatone	Sounds So Natural, Feels So Comfortable	(Hearing Instruments)
64.	Weck Instruments	Advanced Optics Worth Looking Into	(Surgical Endoscopes)
65.	Weck Instruments	You Can Take Our Quality for Granted because We Don't	(Surgical Instrumentation)
66.	Whitacre	Precise Access and Control	(Spinal Needles with Swift Accurate Access)